

CETOP/ISC Monthly exchange on tendencies

Reporting month: January 2017

1. Business climate (Current overall business situation)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC
very good																
good																
satisfying (normal)																
unfavourable																
very unfavourable																

2. National home sales (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC
Industrial hydraulics																
up																
same																
down																
Mobile hydraulics																
up																
same																
down																
Pneumatics																
up																
same																
down																

3. New orders (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC
Industrial hydraulics																
up	Green	White	Green	Green	White	Green	Green	Green	Green	Green	Green	Green	White	White	White	White
same	White	Yellow	White	White	Yellow	White	White	White	White	White	White	White	Yellow	White	Yellow	White
down	White	White	White	White	White	White	White	White	White	White	White	White	White	Red	White	Red
Mobile hydraulics																
up	Green	White	White	Green	White	Green	White	Green	Green	Green	Green	Green	White	White	White	Green
same	White	Yellow	Yellow	White	Yellow	White	Yellow	White	White	White	White	White	Yellow	White	White	White
down	White	White	White	White	White	White	White	White	White	White	White	White	White	Red	White	Red
Pneumatics																
up	Green	White	Green	Green	White	White	Green	Green	Green	Green	Green	Green	White	White	White	White
same	White	Yellow	White	White	Yellow	White	White	White	White	White	White	White	Yellow	White	White	White
down	White	White	White	White	White	Red	White	White	White	White	White	White	White	White	Red	Red

4. Order backlog (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC
Hydraulics																
up	White	White	Green	White	Green	Green	Green	White	Green	Green	White	Green	White	White	White	White
same	Yellow	Yellow	White	Yellow	White	White	White	Yellow	White	White	White	White	Yellow	White	Yellow	Yellow
down	White	White	White	White	White	White	White	White	White	White	White	White	White	White	White	White
Pneumatics																
up	Green	White	Green	White	White	White	Green	White	Green	White	White	Green	White	White	White	White
same	White	Yellow	White	Yellow	Yellow	Yellow	White	Yellow	White	Yellow	White	White	Yellow	White	Yellow	Yellow
down	White	White	White	White	White	White	White	White	White	White	White	White	White	White	White	White

5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC
more favourable																
unchanged																
less favourable																

6. Comments

****UK**
December data has been referenced to complete this survey.

****USA**
Data used to answer this survey was taken from the December results of our manufacturers opinion-based survey.

* Countries:

- B Belgium
- CH Switzerland
- CZ Czech Republic
- D Germany
- E Spain
- F France
- FIN Finland
- I Italy
- IND India
- J Japan
- N Norway
- NL Netherlands
- RO Romania
- S Sweden
- SLO Slovenia
- TR Turkey
- UK United Kingdom
- USA USA
- VRC China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.