

CETOP/ISC Monthly exchange on tendencies

Reporting month: January 2018

1. Business climate (Current overall business situation)

COUNTRIES*	B	CH	CZ	D	DK	E	F	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
very good									Hy				Hy				
good										Pn							
satisfactory (normal)																	
unfavourable																	
very unfavourable																	

2. National home sales (compared to previous month)

COUNTRIES*	B	CH	CZ	D	DK	E	F	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
Industrial hydraulics																	
up																	
same																	
down																	
Mobile hydraulics																	
up																	
same																	
down																	
Pneumatics																	
up																	
same																	
down																	

3. New orders (compared to previous month)

COUNTRIES*	B	CH	CZ	D	DK	E	F	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
Industrial hydraulics																	
up	█	█		█			█	█				█	█	█			
same			█		█	█					█						
down															█	█	█
Mobile hydraulics																	
up		█		█		█	█	█				█	█				
same	█		█		█						█			█			
down															█	█	█
Pneumatics																	
up	█	█		█			█	█				█					
same			█		█	█					█			█			
down																█	█

4. Order backlog (compared to previous month)

COUNTRIES*	B	CH	CZ	D	DK	E	F	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
Hydraulics																	
up	█	█					█		█				█				█
same			█	█		█		█			█			█			
down					█												█
Pneumatics																	
up		█		█			█										█
same	█		█		█	█		█		█	█			█			
down																	█

5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CH	CZ	D	DK	E	F	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
more favourable									Hy								
unchanged										Pn			Hy				
less favourable																	

6. Comments

**IND

Unprecedented demand for fluid power products in India.

**UK

Results based on December 2017.

**USA

Data used to answer this survey was taken from the December results of our manufacturers opinion-based survey.

* Countries:

B	Belgium
CA	Canada
CH	Switzerland
CZ	Czech Republic
D	Germany
DK	Denmark
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
MEX	Mexico
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.