

## CETOP/ISC Monthly exchange on tendencies

Reporting month: February 2017

### 1. Business climate (Current overall business situation)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
very good																	
good					■				■				■		■	■	■
satisfying (normal)	■	■	■	■		■	■	■		■	■	■		■			
unfavourable																	
very unfavourable																	

### 2. National home sales (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
<b>Industrial hydraulics</b>																	
up	■				■					■					■	■	■
same		■	■					■			■	■		■			
down				■		■	■						■				
<b>Mobile hydraulics</b>																	
up	■				■					■					■	■	■
same		■	■	■	■			■	■		■	■		■			
down							■						■				
<b>Pneumatics</b>																	
up	■				■	■		■							■	■	■
same			■	■						■	■	■	■	■			
down		■					■										

### 3. New orders (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
<b>Industrial hydraulics</b>																	
up					█		█			█			█		█	█	█
same		█	█					█			█	█		█			
down	█			█		█											
<b>Mobile hydraulics</b>																	
up				█	█	█			█	█			█		█	█	█
same		█	█				█	█			█	█		█			
down	█																
<b>Pneumatics</b>																	
up					█	█		█					█			█	█
same	█		█	█							█	█		█			
down		█					█			█							

### 4. Order backlog (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
<b>Hydraulics</b>																	
up				█	█		█		█				█			█	
same	█	█	█			█		█		█	█			█			█
down																	
<b>Pneumatics</b>																	
up					█	█	█						█			█	
same	█	█	█					█			█			█			█
down				█						█							

## 5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
more favourable										Hy							
unchanged																	
less favourable										Pn							

## 6. Comments

### \*\*UK

January data has been referenced to complete this survey.

### \*\*USA

Data used to answer this survey was taken from the January results of our manufacturers opinion-based survey.

### \*\*IND

Business outlook for the next 12 months appears to be robust.

### \* Countries:

B	Belgium
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

### General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.