

## CETOP/ISC Monthly exchange on tendencies

Reporting month: March 2017

### 1. Business climate (Current overall business situation)

COUNTRIES*	B**	CH	CZ	D	E	F	FIN	I	IND**	MEX*	NL	S	SLO	TR	UK**	USA**	VRC
very good																	
good																	
satisfying (normal)																	
unfavourable																	
very unfavourable																	

### 2. National home sales (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	MEX*	NL	S	SLO	TR	UK**	USA**	VRC
<b>Industrial hydraulics</b>																	
up																	
same																	
down																	
<b>Mobile hydraulics</b>																	
up																	
same																	
down																	
<b>Pneumatics</b>																	
up																	
same																	
down																	

### 3. New orders (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	MEX*	NL	S	SLO	TR	UK	USA	VRC	
<b>Industrial hydraulics</b>																		
up																		
same																		
down																		
<b>Mobile hydraulics</b>																		
up																		
same																		
down																		
<b>Pneumatics</b>																		
up																		
same																		
down																		

### 4. Order backlog (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	MEX*	NL	S	SLO	TR	UK**	USA**	VRC	
<b>Hydraulics</b>																		
up																		
same																		
down																		
<b>Pneumatics</b>																		
up																		
same																		
down																		

## 5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	MEX*	NL	S	SLO	TR	UK**	USA**	VRC
more favourable																	
unchanged																	
less favourable																	

## 6. Comments

- \*\*B**  
Results based on the greatest number of replies per question.  
Total number of participating companies: 19
- \*\*IND**  
We have not received entries for Industrial Hydraulics & Pneumatics.
- \*\*MEX**  
After the Trump Effect, the level of confidence in our local market is much better since 4 months ago.
- \*\*UK**  
Results based on February 2017
- \*\*USA**  
Data used to answer this survey was taken from the February results of our manufacturers opinion-based survey.

\* Countries:

B	Belgium
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
M	Mexico
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

### General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.