

CETOP/ISC Monthly exchange on tendencies

Reporting month: March 2018

1. Business climate (Current overall business situation)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
very good																Hy				
good																	Feb	Feb		
satisfactory (normal)																				
unfavourable																				
very unfavourable																				

2. National home sales (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
Industrial hydraulics																				
up																			Feb	
same																				
down																		Feb		
Mobile hydraulics																				
up																			Feb	
same																				
down																		Feb		
Pneumatics																				
up																			Feb	
same																				
down																		Feb		

3. New orders (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
Industrial hydraulics																				
up		■			■	■			■	■								Feb	Feb	■
same	■		■	■			■					■	■	■	■	■				
down								■												
Mobile hydraulics																				
up		■			■	■	■		■	■								Feb	Feb	■
same	■		■	■							■	■	■	■	■	■				
down								■												
Pneumatics																				
up	■				■			■	■	■		■						Feb		■
same		■	■	■		■	■						■	■			■			
down																				

4. Order backlog (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
Hydraulics																				
up	■	■	■	■					■	■		■			■			Feb		■
same					■	■	■	■			■		■				■			
down																				
Pneumatics																				
up	■		■	■	■				■	■		■						Feb		■
same		■				■	■	■					■				■			
down																				

5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
more favourable																			Feb	
unchanged											Hy					Hy		Feb		
less favourable																				

6. Comments

**IND

We are currently in a phase of very heavy demand.

**UK

Results based on February 2018.

**USA

Data used to answer this survey was taken from the February results of our manufacturers opinion-based survey.

* Countries:

B	Belgium
CA	Canada
CH	Switzerland
CZ	Czech Republic
D	Germany
DK	Denmark
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
MEX	Mexico
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.