

## CETOP/ISC Monthly exchange on tendencies

Reporting month: April 2017

### 1. Business climate (Current overall business situation)

COUNTRIES*	B**	CH	CZ	D	E	F	FIN	I	IND	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
very good																			
good											Hy								
satisfying (normal)											Pn								
unfavourable																			
very unfavourable																			

### 2. National home sales (compared to previous month)

COUNTRIES*	B**	CH	CZ	D	E	F	FIN	I	IND	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
<b>Industrial hydraulics</b>																			
up																			
same																			
down																			
<b>Mobile hydraulics</b>																			
up																			
same																			
down																			
<b>Pneumatics</b>																			
up																			
same																			
down																			

### 3. New orders (compared to previous month)

COUNTRIES*	B**	CH	CZ	D	E	F	FIN	I	IND	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC
<b>Industrial hydraulics</b>																		
up	Green										Green		Green	Green	Green		Green	Green
same			Yellow		Yellow			Yellow		Yellow		Yellow					Yellow	
down		Red		Red		Red	Red											
<b>Mobile hydraulics</b>																		
up	Green				Green				Green		Green		Green	Green		Green	Green	Green
same			Yellow					Yellow		Yellow		Yellow				Yellow		
down		Red		Red		Red	Red											
<b>Pneumatics</b>																		
up														Green	Green			Green
same			Yellow		Yellow						Yellow	Yellow				Yellow		
down	Red	Red		Red		Red	Red	Red		Red								

### 4. Order backlog (compared to previous month)

COUNTRIES*	B**	CH	CZ	D	E	F	FIN	I	IND	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC
<b>Hydraulics</b>																		
up				Green	Green						Green							Green
same	Yellow	Yellow	Yellow				Yellow	Yellow	Yellow	Yellow		Yellow		Yellow	Yellow			
down						Red												
<b>Pneumatics</b>																		
up					Green													Green
same		Yellow	Yellow				Yellow	Yellow			Yellow	Yellow		Yellow	Yellow			
down	Red			Red		Red				Red								

## 5. Expected business situation (in the next 3 months)

COUNTRIES*	B**	CH	CZ	D	E	F	FIN	I	IND	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC
more favourable										Hy								
unchanged										Pn								
less favourable																		

## 6. Comments

### \*\*B

Indumotion received this month 13 replies on which the data are based.

### \*\*MEX

North America free trade is an important issue for Canada, USA and Mexico. We must follow up. It may have a new order or update.

### \*\*UK

Results based on March 2017

### \*\*USA

Data used to answer this survey was taken from the March results of our manufacturers opinion-based survey.

\* Countries:

B	Belgium
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
MEX	Mexico
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

### General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.