

CETOP/ISC Monthly exchange on tendencies

Reporting month: April 2018

1. Business climate (Current overall business situation)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	FIN	F	I	IND**	NL	RO	S	SLO	TR**	UK**	USA**	VRC
very good			■								Hy				Hy		Mar	Mar	
good	■	■		■	■			■	■	■		■		■					
satisfactory (normal)																			
unfavourable																			
very unfavourable																			

2. National home sales (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	FIN	F	I	IND**	NL	RO	S	SLO	TR**	UK**	USA**	VRC
Industrial hydraulics																			
up	■		■				■										Mar	Mar	
same		■		■		■						■	■	■	■	■			
down					■			■	■	■									
Mobile hydraulics																			
up			■			■	■										Mar	Mar	■
same	■	■		■							■	■	■	■	■	■			
down					■			■	■	■									
Pneumatics																			
up			■											■			Mar	Mar	■
same		■		■			■					■	■			■			
down	■				■			■	■	■									

3. New orders (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	FIN	F	I	IND**	NL	RO	S	SLO	TR**	UK**	USA**	VRC
Industrial hydraulics																			
up			█				█							█				Mar	█
same	█	█		█		█						█	█		█	█			
down					█			█	█	█							Mar		
Mobile hydraulics																			
up			█			█	█							█		█	Mar	Mar	█
same	█	█		█				█			█	█	█		█				
down					█				█	█									
Pneumatics																			
up			█					█				█		█				Mar	█
same	█	█		█		█	█						█				█		
down					█				█	█									

4. Order backlog (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	FIN	F	I	IND**	NL	RO	S	SLO	TR**	UK**	USA**	VRC
Hydraulics																			
up			█															Mar	█
same	█	█		█	█	█	█		█	█	█	█	█	█	█	█			
down								█											
Pneumatics																			
up			█															Mar	█
same	█	█		█			█		█	█		█	█		█				
down					█			█											

5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CA	CH	CZ	D	DK	E	FIN	F	I	IND**	NL	RO	S	SLO	TR**	UK**	USA**	VRC
more favourable																	Mar	Mar	
unchanged											Hy				Hy				
less favourable																			

6. Comments

- **IND**
The good run is expected to continue till the monsoon sets in.
- **TR**
Estimation for next months is not easy here in Turkey. We have for the first time a presidential and parliamentary election together in June 2018. We will see the results for the country and for the economy.
- **UK**
Results based on March 2018.
- **USA**
Data used to answer this survey was taken from the March results of our manufacturers opinion-based survey.

* Countries:

B	Belgium
CA	Canada
CH	Switzerland
CZ	Czech Republic
D	Germany
DK	Denmark
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
MEX	Mexico
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.