

CETOP/ISC Monthly exchange on tendencies

Reporting month: July 2017

1. Business climate (Current overall business situation)

COUNTRIES*	B**	CA**	CH	CZ	D	FIN	I	IND	NL	RO	S	SLO	TR	UK**	USA**	VRC
very good									Hy							
good																
satisfactory (normal)									Pn							
unfavourable																
very unfavourable																

2. National home sales (compared to previous month)

COUNTRIES*	B**	CA**	CH	CZ	D	FIN	I	IND	NL	RO	S	SLO	TR	UK**	USA**	VRC
Industrial hydraulics																
up																
same																
down																
Mobile hydraulics																
up																
same																
down																
Pneumatics																
up																
same																
down																

3. New orders (compared to previous month)

COUNTRIES*	B**	CA**	CH	CZ	D	FIN	I	IND	NL	RO	S	SLO	TR	UK**	USA**	VRC
Industrial hydraulics																
up			█						█				█	█	█	█
same	█	█		█	█		█	█		█	█	█				
down						█										
Mobile hydraulics																
up			█		█			█	█				█		█	█
same	█	█		█			█			█	█	█		█		
down						█										
Pneumatics																
up			█												█	█
same		█		█	█		█		█		█	█	█			
down	█					█										

4. Order backlog (compared to previous month)

COUNTRIES*	B**	CA**	CH	CZ	D	FIN	I	IND	NL	RO	S	SLO	TR	UK**	USA**	VRC
Hydraulics																
up			█					█	█				█		█	█
same	█			█	█	█	█			█		█				
down																
Pneumatics																
up			█										█		█	█
same				█	█	█	█		█	█		█				
down	█															

5. Expected business situation (in the next 3 months)

COUNTRIES*	B**	CA**	CH	CZ	D	FIN	I	IND	NL	RO	S	SLO	TR	UK**	USA**	VRC
more favourable																
unchanged																
less favourable																

6. Comments

**B

8 replies for this holiday survey.

** CA

The results we show are quarterly and we do not analyze home sales.

We do not analyze backlog but members have indicated that days in accounts receivable have remained stable.

**UK

Results based on June 2017

**USA

Data used to answer this survey was taken from the June results of our manufacturers opinion-based survey.

* Countries:

B	Belgium
CA	Canada
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
MEX	Mexico
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.