

CETOP/ISC Monthly exchange on tendencies

Reporting month: September 2016

1. Business climate (Current overall business situation)

COUNTRIES*	B	CZ	D	E	F	I	IND	NL	RO	S	TR	UK**	USA**	VRC
very good														
good		■					■							■
satisfying (normal)	■		■	■	■			■	■	■				
unfavourable							■				■	■	■	
very unfavourable														

2. National home sales (compared to previous month)

COUNTRIES*	B	CZ	D	E	F	I	IND	NL	RO	S	TR	UK**	USA**	VRC
Industrial hydraulics														
up			■		■	■		■					■	■
same		■		■			■		■	■	■			
down	■											■		
Mobile hydraulics														
up			■	■	■	■		■					■	■
same		■					■		■	■	■			
down	■											■		
Pneumatics														
up	■		■		■	■	■						■	■
same		■		■				■	■	■		■		
down											■			

3. New orders (compared to previous month)

COUNTRIES*	B	CZ	D	E	F	I	IND	NL	RO	S	TR	UK**	USA**	VRC
Industrial hydraulics														
up	Green	White	Green	White	Green	Green	White	Green	White	White	White	Green	Green	Green
same	White	Yellow	White	Yellow	White	White	Yellow	White	Yellow	Yellow	White	White	White	White
down	White	White	White	White	White	White	White	White	White	White	Red	White	White	White
Mobile hydraulics														
up	White	White	Green	White	Green	Green	White	Green	White	White	White	Green	Green	Green
same	White	Yellow	White	Yellow	White	White	Yellow	White	Yellow	Yellow	White	White	White	White
down	Red	White	White	White	White	White	White	White	White	White	Red	White	White	White
Pneumatics														
up	Green	White	Green	White	Green	Green	Green	White	White	White	White	White	Green	Green
same	White	Yellow	White	Yellow	White	White	White	Yellow	Yellow	Yellow	White	White	White	White
down	White	White	White	White	White	White	White	White	White	White	Red	White	White	White

4. Order backlog (compared to previous month)

COUNTRIES*	B	CZ	D	E	F	I	IND	NL	RO	S	TR	UK**	USA**	VRC
Hydraulics														
up	Green	White	White	Green	Green	Green	White	Green	White	White	White	White	White	White
same	White	Yellow	Yellow	White	White	White	Yellow	White	Yellow	White	Yellow	White	Yellow	Yellow
down	White	White	White	White	White	White	White	White	White	White	White	White	White	White
Pneumatics														
up	White	White	Green	Green	Green	Green	White	White	White	White	White	White	White	White
same	White	Yellow	White	White	White	White	Yellow	Yellow	Yellow	White	Yellow	White	Yellow	Yellow
down	Red	White	White	White	White	White	White	White	White	White	White	White	White	White

5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CZ	D	E	F	I	IND	NL	RO	S	TR	UK**	USA**	VRC
more favourable	█		█			█								█
unchanged		█		█	█		█	█	█	█	█		█	
less favourable												█		

6. Comments

**UK

August 2016 data has been referenced to complete this survey.

**USA

Data used to answer this survey was taken from the August results of our manufacturers opinion-based survey.

* International licence number

B	Belgium
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.