

CETOP/ISC Monthly exchange on tendencies

Reporting month: September 2017

1. Business climate (Current overall business situation)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND**	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
very good																				
good																				
satisfactory (normal)																				
unfavourable																				
very unfavourable																				

2. National home sales (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND**	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
Industrial hydraulics																				
up																				
same																				
down																				
Mobile hydraulics																				
up																				
same																				
down																				
Pneumatics																				
up																				
same																				
down																				

3. New orders (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND**	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
Industrial hydraulics																				
up	█						█		█		█				█			█	█	█
same		█	█	█		█							█	█			█			
down					█			█												
Mobile hydraulics																				
up	█	█			█		█	█	█		█				█	█	█	█	█	█
same			█	█		█							█	█						
down										█										
Pneumatics																				
up	█		█				█	█	█		█				█	█		█	█	█
same		█		█		█							█	█	█					
down					█															

4. Order backlog (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND**	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC	
Hydraulics																				
up	█			█			█	█	█		█				█			█	█	█
same		█	█			█							█				█			█
down					█					█										
Pneumatics																				
up	█		█	█			█	█	█		█				█			█	█	█
same		█				█							█	█			█			█
down					█															

5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND**	MEX**	NL	RO	S	SLO	TR	UK**	USA**	VRC
more favourable	■	■					■	■		■									■
unchanged			■	■	■	■			■			Pn	■	■	■	■	■	■	■
less favourable											■								

6. Comments

**IND

There is a slight dip in demand as expected during the monsoon time. Should improve from November onwards.

**MEX

The earthquake brings two waves in our country: 7 states had bad situations, on the other hand it launches a big spirit of community. The industry was on their best moment. Our economy will need time to recover the same pace. Nafta trader are working on the round tables, results are expected in october.

**UK

Results based on August 2017.

**USA

Data used to answer this survey was taken from the August results of our manufacturers opinion-based survey.

* Countries:

B	Belgium
CA	Canada
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
MEX	Mexico
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.