

CETOP/ISC Monthly exchange on tendencies

Reporting month: October 2016

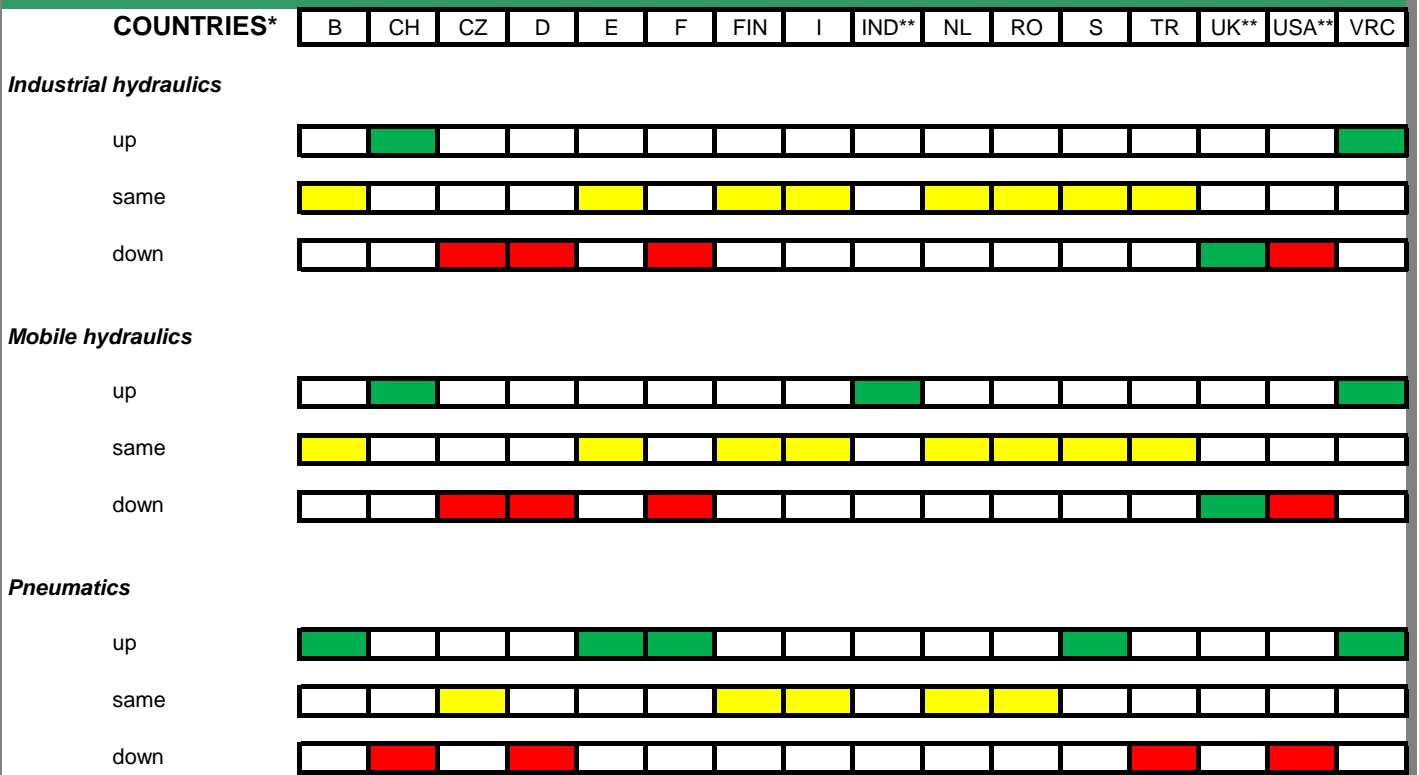
1. Business climate (Current overall business situation)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	NL	RO	S	TR	UK**	USA**	VRC
very good																
good																
satisfying (normal)																
unfavourable																
very unfavourable																

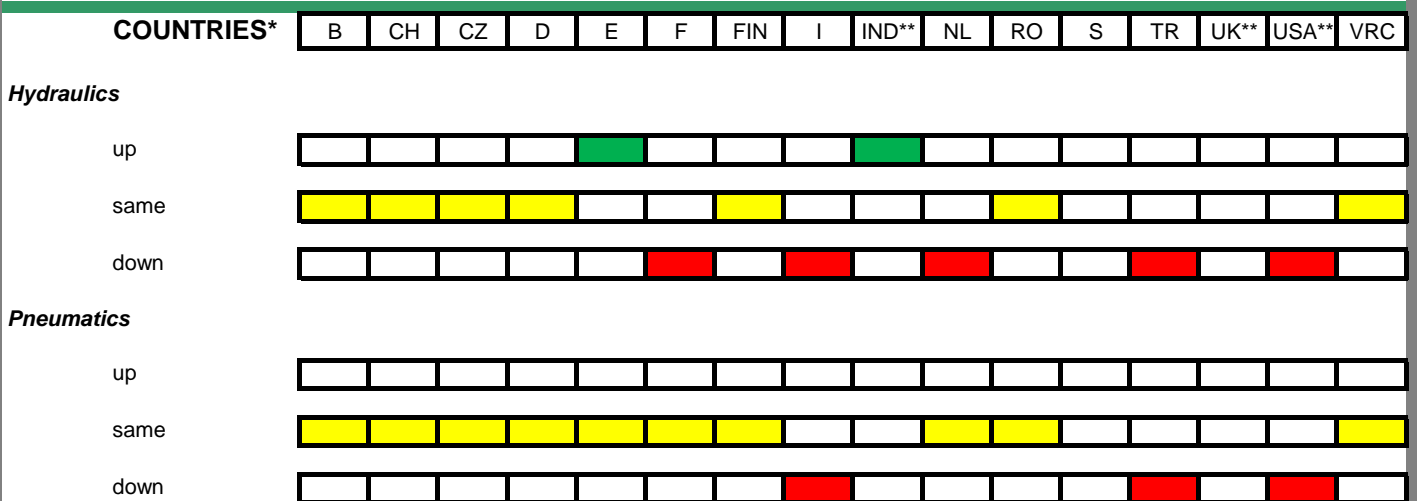
2. National home sales (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	NL	RO	S	TR	UK**	USA**	VRC
Industrial hydraulics																
up																
same																
down																
Mobile hydraulics																
up																
same																
down																
Pneumatics																
up																
same																
down																

3. New orders (compared to previous month)



4. Order backlog (compared to previous month)



5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND**	NL	RO	S	TR	UK**	USA**	VRC
more favourable																
unchanged																
less favourable																

6. Comments

**UK

September 2016 data has been referenced to complete this survey.

**USA

Data used to answer this survey was taken from the September results of our manufacturers opinion-based survey.

**India

The next 6 months are expected to be a very busy time for the Fluid Power Industry in India.

* International licence number

B	Belgium
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.