

CETOP/ISC Monthly exchange on tendencies

Reporting month: October 2017

1. Business climate (Current overall business situation)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC
very good																	
good											Hy						
satisfactory (normal)											Pn						
unfavourable																	
very unfavourable																	

2. National home sales (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC	
Industrial hydraulics																		
up																		
same																		
down																		
Mobile hydraulics																		
up																		
same																		
down																		
Pneumatics																		
up																		
same																		
down																		

3. New orders (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC	
Industrial hydraulics																		
up	Green	Green	Green	White	Green	White	Green	White	White	White	White	White	Green	Green	White	Green	White	White
same	White	White	White	Yellow	White	Yellow	White	White	Yellow	White	Yellow	White	White	White	White	White	White	Yellow
down	White	White	White	White	White	White	White	Red	White	White	White	Red	White	White	Red	White	White	White
Mobile hydraulics																		
up	Green	Green	Green	White	Green	Green	Green	Green	White	White	Green	White	Green	Green	White	Green	Green	Green
same	White	White	White	Yellow	White	White	White	White	Yellow	White	White	White	White	White	Yellow	White	White	White
down	White	White	White	White	White	White	White	White	White	Red	White	Red	White	White	White	White	White	White
Pneumatics																		
up	Green	White	Green	White	White	White	Green	Green	White	White	White	White	Green	Green	White	Green	Green	Green
same	White	Yellow	White	Yellow	Yellow	Yellow	White	White	Yellow	White	Yellow	White	White	White	White	White	White	White
down	White	White	White	White	White	White	White	White	White	White	White	Red	White	White	White	White	White	White

4. Order backlog (compared to previous month)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC	
Hydraulics																		
up	Green	Green	White	White	Green	White	Green	Green	White	White	White	White	Green	Green	White	White	White	White
same	White	White	Yellow	Yellow	White	Yellow	White	White	Yellow	White	Yellow	White	White	White	White	White	Yellow	Yellow
down	White	White	White	White	White	White	White	White	White	Red	White	White	White	White	White	White	White	White
Pneumatics																		
up	Green	White	Green	White	White	White	Green	Green	White	White	White	White	Green	Green	White	White	White	White
same	White	Yellow	White	Yellow	Yellow	Yellow	White	White	Yellow	White	Yellow	White	White	White	White	White	Yellow	Yellow
down	White	White	White	White	White	White	White	White	White	White	White	White	White	White	White	White	White	White

5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CA	CH	CZ	D	E	F	FIN	I	IND	NL	S	SLO	TR	UK**	USA**	VRC
more favourable		■						■		■		■					■
unchanged	■		■	■	■	■	■		■		■		■	■	■		■
less favourable																	

6. Comments

**UK

Results based on September 2017.

**USA

Data used to answer this survey was taken from the September results of our manufacturers opinion-based survey.

* Countries:

B	Belgium
CA	Canada
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
MEX	Mexico
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.