

CETOP/ISC Monthly exchange on tendencies

Reporting month: November 2016

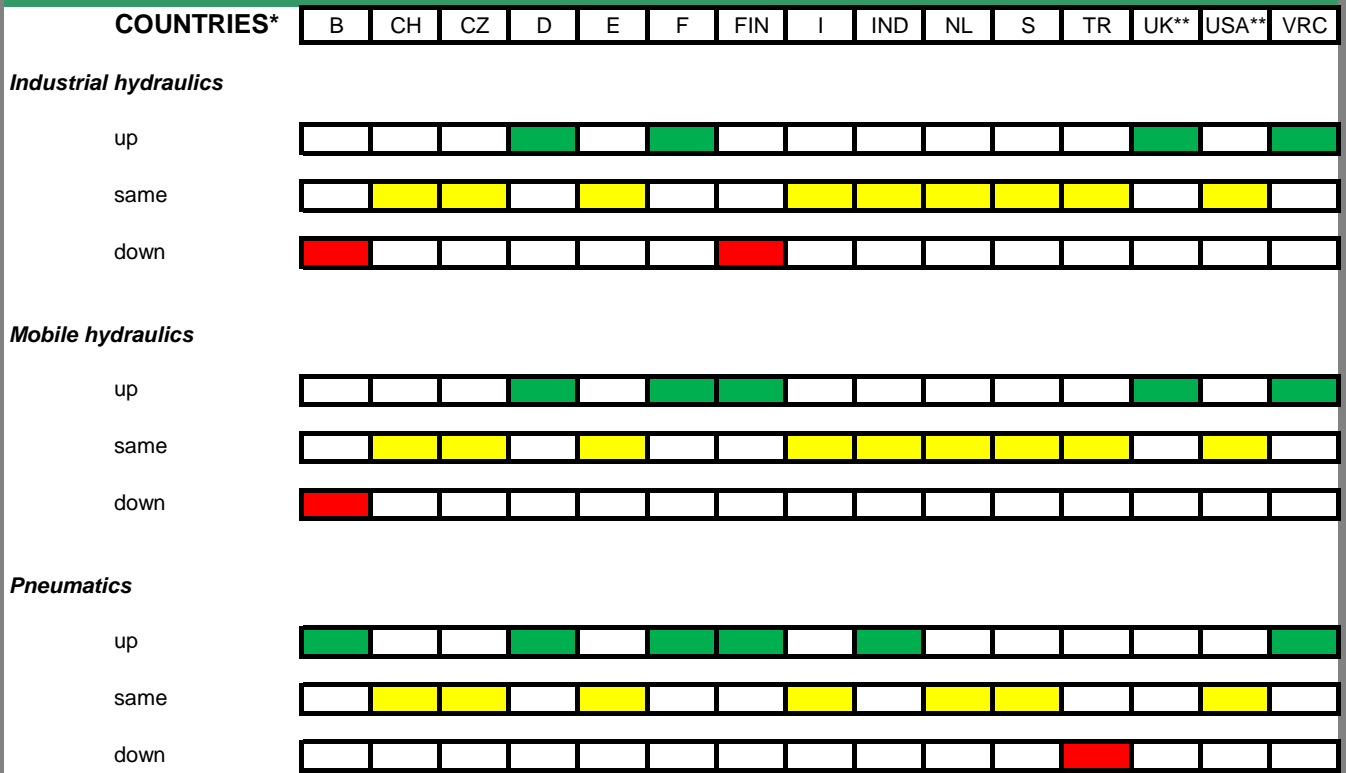
1. Business climate (Current overall business situation)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	NL	S	TR	UK**	USA**	VRC
very good															
good															
satisfying (normal)															
unfavourable															
very unfavourable															

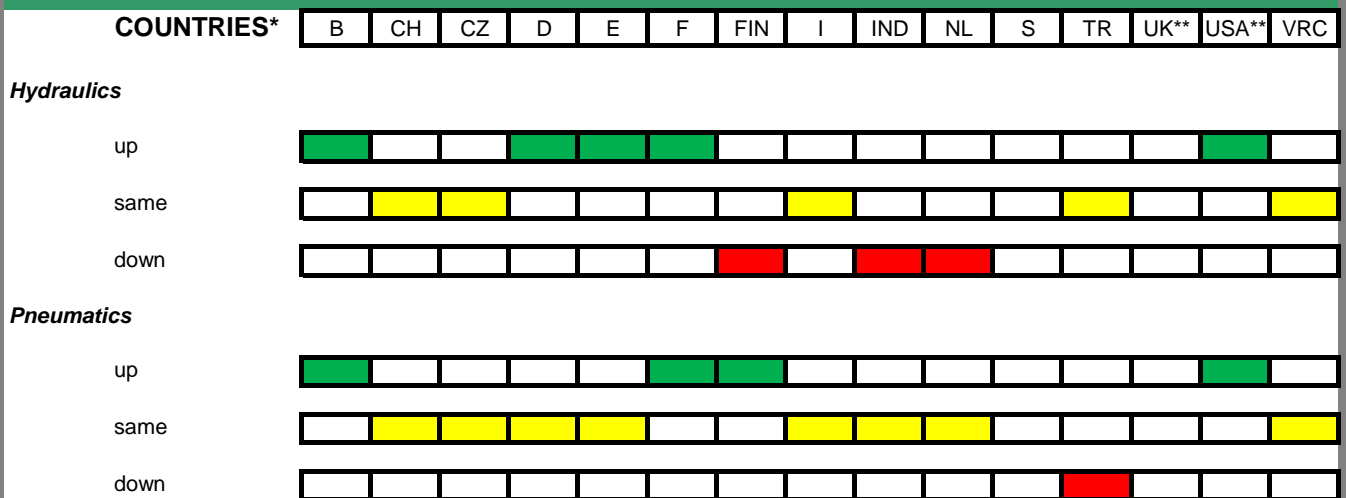
2. National home sales (compared to previous month)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	NL	S	TR	UK**	USA**	VRC
Industrial hydraulics															
up															
same															
down															
Mobile hydraulics															
up															
same															
down															
Pneumatics															
up															
same															
down															

3. New orders (compared to previous month)



4. Order backlog (compared to previous month)



5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CH	CZ	D	E	F	FIN	I	IND	NL	S	TR	UK**	USA**	VRC	
more favourable																
unchanged																
less favourable																

6. Comments

**UK

October 2016 data has been referenced to complete this survey.

**USA

Data used to answer this survey was taken from the October results of our manufacturers opinion-based survey.

* Countries:

B	Belgium
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.