

CETOP/ISC Monthly exchange on tendencies

Reporting month: December 2016

1. Business climate (Current overall business situation)

COUNTRIES*	B	CH	CZ	D	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
very good																
good								■		■		■		■		■
satisfying (normal)	■		■	■	■		■		■						■	
unfavourable		■				■					■		■			
very unfavourable																

2. National home sales (compared to previous month)

COUNTRIES*	B	CH	CZ	D	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
Industrial hydraulics																
up								■	■			■		■		■
same	■	■	■				■			■	■	■		■	■	■
down				■	■	■										
Mobile hydraulics																
up												■		■		■
same	■	■	■				■		■	■	■		■		■	
down				■	■	■										
Pneumatics																
up	■	■						■	■					■		■
same			■				■			■	■	■			■	
down				■	■	■								■		

3. New orders (compared to previous month)

COUNTRIES*	B	CH	CZ	D	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
Industrial hydraulics																
up								■				■				■
same	■	■	■				■			■	■		■		■	
down				■	■	■			■					■		
Mobile hydraulics																
up												■		■		■
same	■	■	■				■			■	■		■		■	
down				■	■	■		■	■							
Pneumatics																
up	■	■						■	■			■				■
same			■		■		■			■	■				■	
down				■		■								■		

4. Order backlog (compared to previous month)

COUNTRIES*	B	CH	CZ	D	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
Hydraulics																
up												■				
same	■	■	■	■		■	■			■			■		■	■
down					■			■	■							
Pneumatics																
up								■				■				
same		■	■	■	■	■	■		■	■			■		■	■
down	■															

5. Expected business situation (in the next 3 months)

COUNTRIES*	B	CH	CZ	D	F	FIN	I	IND**	NL	RO	S	SLO	TR	UK**	USA**	VRC
more favourable																
unchanged																
less favourable																

6. Comments

**UK

November 2016 data has been referenced to complete this survey.

**USA

Data used to answer this survey was taken from the November results of our manufacturers opinion-based survey.

**India

With the GST implementation looking forward how the market will be impacted.

* Countries:

B	Belgium
CH	Switzerland
CZ	Czech Republic
D	Germany
E	Spain
F	France
FIN	Finland
I	Italy
IND	India
J	Japan
N	Norway
NL	Netherlands
RO	Romania
S	Sweden
SLO	Slovenia
TR	Turkey
UK	United Kingdom
USA	USA
VRC	China

General Note:

This data is only available to the responding CETOP and ISC associations and their member companies and is not meant for general publication. CETOP and ISC data should therefore not be released to external organisations e.g. consultants, magazines, banks etc. General enquiries concerning CETOP and ISC data should be referred to CETOP and ISC.